



National
Foundation
for Transplants

Impact REPORT 2023

Empowering Lives, Restoring Hope
www.transplants.org | info@transplants.org | 1-800-489-3863

THE POWER OF COMMUNITY

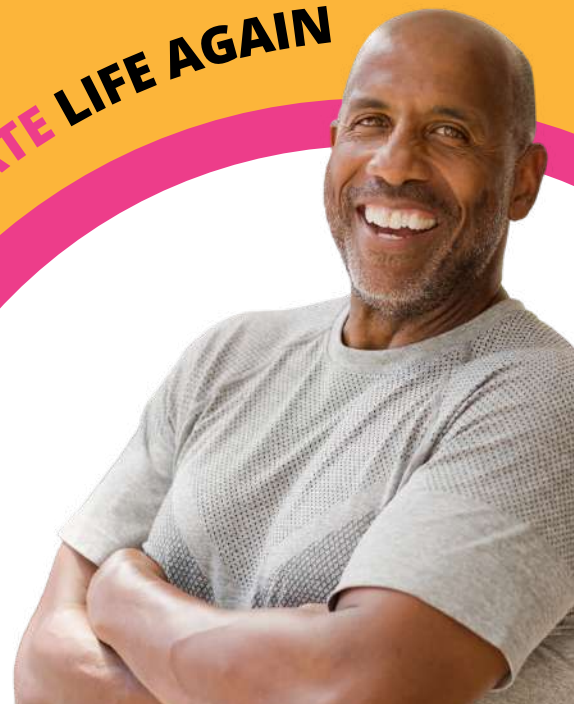
In the organ transplantation space, the National Foundation for Transplants (NFT) stands out for its pivotal role in fostering a supportive community. Beyond emotional support, NFT focuses on removing financial barriers associated with organ transplantation.

By addressing the high costs involved, NFT ensures that recipients and donors have access to life-saving procedures without undue financial burden. This commitment not only alleviates the economic strain on individuals and support systems but also reinforces the sense of community by promoting equitable access to transplant opportunities. In doing so, NFT exemplifies how community, coupled with financial support, can make organ transplantation more accessible, fostering a collective commitment to saving lives.

TABLE OF CONTENTS

1. A Note from our Board Chair
2. Our Promise to You
3. Programs and Funds
4. Our Programs at Work
5. A Note From Our CEO
6. Governance
7. Finances
8. Thank You

A CHANCE TO CELEBRATE LIFE AGAIN



Tara, NFT Member
Liver Transplant Recipient



In 2015, Tara faced stage 3 liver disease after a diagnosis of Primary Sclerosing Cholangitis. National Foundation for Transplants (NFT) worked with Tara and her community to support her in this journey with over \$10,000 in grants for medical expenses. Tara, an NFT member since 2021, anticipates a second transplant, and once again is leaning on to NFT to actively prepare for her success.

A NOTE FROM OUR BOARD CHAIR

In 2023, the National Foundation for Transplants (NFT) has undergone a transformative year marked by significant changes. As the Chair, along with our dedicated board, I extend heartfelt gratitude to our community and supporters, recognizing the collaborative efforts that are reshaping the landscape of support for transplant patients.

My personal journey, fueled by the loss of my father at 55 while awaiting a transplant, propels my unwavering commitment to our cause. Since joining the board in 2017, my resolve has only deepened.

Serving as Chair since 2020, we faced numerous challenges and celebrated many successes, notably navigating the economic challenges of 2022. The departure of the previous President and CEO prompted an extensive search for new leadership, leading to the welcoming of *Jared Wall* as the new President and CEO at the beginning of 2023.

This transitional period also saw the addition of key team members, collectively taking bold steps to raise awareness about the mission of NFT, the transplant community, and the individuals within it.

For four decades, our focus has been on dismantling financial barriers in transplantation, raising an impressive \$84 million to assist patients. While this is a significant achievement, our vision and commitment extend further.

Looking ahead, our ambition is to significantly increase support by enhancing fundraising efforts through innovative campaigns, expanding peer-to-peer fundraising programs, and establishing new partnerships. This includes deepening engagement with our existing donor base, exploring corporate sponsorships, and leveraging technology to reach wider audiences.

We express gratitude to every individual who has entrusted us to support them through their transplant journey, serving as living testimonials to the importance of our work.

I am profoundly thankful to everyone who has stood with us; your support is pivotal in our journey. We eagerly anticipate continued growth, reaching more individuals in need as we persist in our mission.

Marcus Martinez, Board of Directors Chair



OUR PROMISE TO YOU

OUR MISSION

Empower community, foster health equity, and improve quality of life by eliminating financial barriers that impede, delay, and/or hinder the transplant process, ultimately contributing to the saving of lives.

1

Respect

We show our respect for others by leading and demonstrating behaviors including active listening, owning our mistakes, valuing time, and empathetic understanding. Diversity and inclusion are a pillar of our organization. Through embracing and embodying the value of Respect, we create a wider pool of talents and ideas promoting innovation and creativity. This fosters a more harmonious, diverse, and productive organizational culture. We carefully consider how our actions impact those we collaborate with.

2

Transparency

Transparency serves as the cornerstone of our team's approach; guiding our engagement with donors, contributions, fiduciary obligations, and unwavering support for those we serve. We openly convey our service guidelines, goals, objectives, expectations, feedback, and mission. Our dedication to transparency enables us to maintain a moral and ethical foundation.

3

Person Centered

We are person centered. Placing the needs and well-being of our community at the forefront of all that we do, treating everyone with the utmost dignity, respect, and compassion. As an organization we are committed to promoting an environment that is inclusive of the unique backgrounds, values, and beliefs of all individuals we serve. We are dedicated to deepening our understanding of the various facets of our community that make us unique.

4

Celebration

We love to celebrate! Recognizing achievements, both little wins and big milestones, is key to our success. This culture of celebration fosters gratitude, optimism, and camaraderie within our team and broader community. We come together to embrace joy in every accomplishment, motivating us to be better and do better.

5

Continuous Improvement

At the heart of our organization lies an environment where curiosity is encouraged, and knowledge is constantly pursued. This unwavering dedication to growth, both personally and professionally, propels us to stay ahead of the curve and to continuously explore avenues of creating lasting value for our communities.

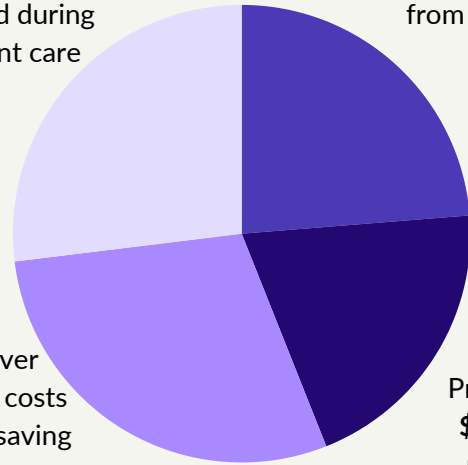
*Azra, NFT Member
Bone Marrow Transplant Recipient*



PROGRAMS + FUNDS

Assisted with over **\$235,324** in medical care, ensuring that patients stay safe and supported during transplant care

Over **\$232,700** in insurance premiums to prevent patients from losing coverage



Supported with over **\$310,700** for travel costs associated with lifesaving care

Provided over **\$175,550** in medication assistance to sustain life pre and post transplant

PROGRAM + FUND	DETAILS
Healthy Living and Wellness	Providing assistance with transportation, mileage, lodging, and other essential needs related to supporting a healthy lifestyle during medical treatments
Medical Aid and Insurance	Addressing the critical needs of individuals undergoing transplants by providing assistance with medical supplies, medical payments, insurance premiums, medical payments and reimbursement, pharmaceutical reimbursement and support
Greatest Need	Dedicated to addressing the ever-evolving challenges and priorities that arise within the organization and the healthcare community as a whole.
Ambassador Program	Empowers passionate individuals to serve as ambassadors, spreading awareness about the transplant process, fundraising initiatives, and providing a network of emotional support for transplant recipients and their support systems. Through this initiative, the foundation seeks to strengthen its mission and create a supportive community for those affected by the transplant journey.

"I became involved with the National Foundation for Transplants at the recommendation of a respected mentor. My commitment stems from a core belief that equitable access to high-quality healthcare is essential for all individuals. The joy reflected in the smiles of those we assist is immeasurably valuable."

Brad Ziemba, Board Member



OUR PROGRAMS AT WORK



“We are excited to continue to learn from and work with our members to enhance the programs we provide, and support transplant patients and care teams across the United States.”

Lauren Fusco, Director of Care Operations

At 37, Brian faced a critical medical crisis – diagnosed with Cardiomyopathy and in need of a heart transplant. National Foundation for Transplants (NFT) became his lifeline, supporting Brian through Insurance Premiums, Pharmaceuticals, Medical Appointments, and Procedures. To fund his transplant, Brian collaborated with NFT, organizing a motorcycle raffle that exemplified community support.

A lifelong competitive swimmer, Brian's athletic achievements included four gold medals at the 2008 Transplant Games and three silver plus one bronze at the 2009 World Transplant Games. In 2023, 18 years post-transplant, Brian continued to shine. Representing North Carolina, he secured the highest medals per athlete at the American Transplant Games and earned silver and bronze medals globally.

Despite a setback leading to retirement from competitive sports, Brian redirected his energy, swimming across open waters and founding a heart transplant relay team. NFT's grants not only made the transplant possible but also facilitated Brian's return to his passions. In every stroke and medal, his story echoes resilience, triumph, and the vital role NFT played in making a second chance at life a reality.

*Brian, NFT Member
Heart Transplant Recipient*



\$84M

Million Peer to Peer Dollars
Raised Since Inception

6400

Transplant Patients
Supported

40

Years of Service

A NOTE FROM OUR CEO

As we commemorate the 40th anniversary of the National Foundation for Transplants this year, we reflect on a truly significant period. In 2023, we not only celebrated a milestone in our history but also experienced a pivotal moment in our journey of compassion and service. This celebration marked an impressive fundraising achievement, totaling over \$84 million in 40 years, a testament to the incredible generosity of our community.

This success empowered us to extend support to more than 6,400 transplant patients, each with a unique story of resilience and hope. Our growth was enriched by notable changes in leadership. As the new CEO, I joined a dedicated team, eager to expand our support and services. Key additions to our leadership team were Tia Sneath, Director of Development, and Lauren Fusco, Director of Care Operations, bringing fresh energy and focus to our mission.

Since our humble beginnings in 1983, assisting a girl from Memphis with organ transplant costs, our evolution has been remarkable. We've broadened financial assistance to cover travel, caregiving, mortgage/rent, utilities, medication, medical procedures, and insurance premiums. These efforts aim to allow the community to focus on health and healing without financial concerns, fostering a nurturing community for individuals undergoing transplantation.

Looking ahead, the future of the National Foundation for Transplants is brighter and more hopeful than ever. Our plans include expanding financial assistance grants from our three funds: Healthy Living and Wellness, Medical Aid and Insurance, and the Greatest Need. This expansion will enable us to assist a larger number of individuals.

Beyond financial support, we are committed to expanding resources for peer-to-peer fundraising, engaging the community in supporting those undergoing transplantation. We aim to provide a platform where individuals can make a meaningful impact on a national stage.

In the past 12 months, we've developed partnerships with corporations that share our vision and goals, forming exciting relationships with The Transplant Pharmacy by CareDx and Amber Pharmacy. We plan to work with Organ Procurement Organizations and Transplant Centers to enhance our ability to provide educational materials on organ donation and transplantation, while actively driving awareness and advocacy for those undergoing organ transplants.

As we move forward, we express deep gratitude to those who have supported us. Your contributions have been the cornerstone of our ability to serve those in need. We invite you to continue this journey with us, shaping the future of our organization and achieving impactful milestones together.

Thank you for being a vital part of our story and for your unwavering support of our mission. Together, we can make a profound difference in the lives of transplant patients.



**“TOGETHER, WE CAN
MAKE A PROFOUND
DIFFERENCE IN THE
LIVES OF
TRANSPLANT
PATIENTS.”**

Jared Wall, CEO

OUR GOVERNANCE

“As Board members of the National Foundation for Transplants, we serve as the fiduciaries who steer the organization toward a sustainable future. Our board governance is an established framework composed of structures, processes, rules, and practices from which we operate; demonstrating competent board leadership and strategies to attain our organization’s goals and mission. First and foremost, as a Board, we must meet a duty of care in decision-making as stewards of the organization, a duty of loyalty acting in the best interest of the National Foundation for Transplants, and a duty of obedience which acts consistently towards our mission and complying with the organization’s rules and regulations. By building confidence and trust, our good governance practices lead to more fruitful decision-making, enhancing our ability to deliver value, create access to external financial support, and build meaningful relationships with our transplant community and employees.”



Cheryl Lobell, Board Member

OUR BOARD

Marcus Martinez
Board of Directors Chair
Vice President
Human Resources
FedEx Express

Cheryl Lobell
Co-Vice Chair
CEO
Lobell Consulting Group

Phineas Agar
Co-Vice Chair & Treasurer
Optimization Contractor
Samlyn Capital LLC

Brad Ziemba
Board Member
Chief Compliance Officer
Finalis Securities LLC

W. Kerby Bowling
Secretary
Shareholder
Evans/Petree PC

Thomas Harrison
Board Member
Senior Managing Director
Director of Treasury Management
First Commercial Bank



“I think being involved with NFT is one of the most meaningful ways I’m able to give back some of the support I’ve been fortunate enough to receive. Chronic illnesses, and organ transplants in particular, have had a major impact on me and my family’s lives.”

Phineas Agar, Board Member

2023

Year Ended
June 30, 2023

FINANCIAL OVERVIEW

NFT has dismantled barriers, showing resilience in navigating a dynamic landscape. Despite economic uncertainties, our commitment to financial discipline and strategic investments resulted in over \$1.2 million in grants, addressing transplantation costs. Notably, fundraising and management costs were maintained at a consistent level compared to the preceding year. Operational excellence is a cornerstone of our success. Through continuous improvement, we've strengthened capabilities, positioning NFT as an industry leader. These efforts yield cost savings and enhance responsiveness. Strategic investments in technology, talent, and market expansion were made to continue to align with our mission. Ensuring NFT's sustained competitive advantage and future growth. With a dedicated team and strategic roadmap, we're confident in creating enduring value. Through collective efforts, we've achieved milestones.

ACTIVITIES	
REVENUES	
Contributions and grants	1,531,331
Investment and other income	54,395
Total revenue	1,585,726
EXPENSES	
Program services	2,032,087
Management and General	176,359
Fundraising	146,454
Total expenses	2,354,900
Change in Net Assets	(769,174)
ASSETS	
Current and other assets	1,167,645
Non-current assets	26,972
Total assets	1,194,617
LIABILITIES AND NET ASSETS	
Current and long-term liabilities	18,102
Net assets	1,176,515
Total liabilities and net assets	1,194,617

\$98 MILLION
Raised Since Inception



**"Let's embark on the journey ahead,
ready to script NFT's next chapter of
success."**

Tim Carlew, CFO



"During the past six years, I have fallen in love with NFT and what we do. I am grateful for the opportunity to serve on NFT's board by giving my passion, time, and experience to make transplant patients' journeys less burdensome."

Thomas Harrison, Board Member

To read our consolidated audited financial statements, visit [here](#).

WE THANK YOU FOR YOUR CONTINUED SUPPORT IN OUR MISSION

To our community;

The depth of our appreciation knows no bounds as we acknowledge the profound impact your contributions have had on our ability to remove financial barriers, making life-altering transplants accessible to those in need. Your compassion has not only touched individual lives but has radiated through communities, embodying the true spirit of unity and collective goodwill.

Looking ahead, we are emboldened by a shared vision of growth and service. Over the next five years, National Foundation for Transplants envisions expanding its programs, reaching new heights of impact, and pioneering innovative ways to serve individuals navigating the complexities of the transplant world. Your continued support becomes the catalyst for this journey, propelling us towards a future where our reach and influence positively touch even more lives.

Together, we look forward to scripting a narrative of growth, resilience, and unwavering commitment to humanity. It is with profound appreciation that we thank you for being the heartbeats that sustain the National Foundation for Transplants.

With gratitude,
Tia Sneath
Director of Development



National
Foundation
for Transplants